

Fourth Quarter 2008					
ECONOMIC INDICATORS (Change from year ago, unless noted)					`
<b>Employment Growth Rates</b>	Q4-08	0.3-08	Q4-07	2008	2007
Total Nonfarm (share of trailing four quarter employment in parentheses)	-1.2%	0.1%	1.0%	0.1%	1.1%
Manufacturing (9%)	-3.6%	-3.0%	-2.1%	-2.9%	-1.6%
Other (non-manufacturing) Goods-Producing (4%)	-8.1%	-4.5%	-1.3%	-4.2%	-2.6%
Private Service-Producing (74%)	-0.9%	0.6%	1.5%	0.6%	1.7%
Government (13%)	1.2%	1.0%	0.8%	1.0%	0.9%
Unemployment Rate (% of labor force)	6.1%	5.4%	4.5%	5.3%	4.5%
Other Indicators	Q4-08	03-08	Q4-07	2008	2007
Single-Family Home Permits	-53.7%	-33.9%	-14.5%	-41.1%	-23.6%
Multifamily Building Permits	-44.5%	-51.2%	-59.5%	-21.3%	-35.5%
Home Price Index	-4.1%	-4.4%	-2.8%	-3.5%	-2.2%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level		2.50	2.03	2.49	2.08
BANKING TRENDS	•				
General Information	Q4-08	0.3-08	Q4-07	2008	2007
Institutions (#)	175	178	181	175	181
Total Assets (in millions)	268,609	373,133	238,037	268,609	238,037
New Institutions (# < 3 years)	3	3	2	3	2
Subchapter S Institutions	4	4	4	4	4
Asset Quality	Q4-08	03-08	Q4-07	2008	2007
Past-Due and Nonaccrual Loans / Total Loans (median %)	1.73	1.30	1.22	1.73	1.22
ALLL/Total Loans (median %)	0.92	0.88	0.85	0.92	0.85
ALLL/Noncurrent Loans (median multiple)	1.05	1.23	2.35	1.05	2.35
Net Loan Losses / Total Loans (median %)	0.06	0.01	0.01	0.06	0.02
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Capital / Earnings	Q4-08	0.3-08	Q4-07	2008	2007
Tier 1 Leverage (median %)	9.40	9.42	9.79	9.40	9.79
Return on Assets (median %)	0.36	0.19	0.42	0.20	0.40
Pretax Return on Assets (median %)	0.36 3.23	0.31 3.23	0.55 2.98	0.27 3.12	0.57 3.01
Net Interest Margin (median %)	5.23 5.68	5.23 5.74	6.14	5.80	6.08
Yield on Earning Assets (median %)	2.38	2.48	3.13	2.59	3.08
Cost of Funding Earning Assets (median %) Provisions to Avg. Assets (median %)	2.30 0.16	2.40 0.11	0.03	0.14	0.04
Noninterest Income to Avg. Assets (median %)	0.41	0.11	0.45	0.14	0.46
Overhead to Avg. Assets (median %)	2.75	2.70	2.71	2.72	2.68
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Liquidity / Sensitivity	Q4-08	03-08	<b>Q4-07</b>	2008	2007
Loans to Assets (median %)	72.0	71.3	70.6	72.0 30.9	70.6
Noncore Funding to Assets (median %)	30.9	30.2	27.8		27.8
Long-term Assets to Assets (median %, call filers)	37.4	37.7	35.3	37.4	35.3
Brokered Deposits (number of institutions)	49 1.9	46 1.6	46 1.9	49 1.9	46 1.9
Brokered Deposits to Assets (median % for those above)					
Loan Concentrations (median % of Tier 1 Capital)	Q4-08	03-08	Q4-07	2008	2007
Commercial and Industrial	29.9	28.5	24.3	29.9	24.3
Commercial Real Estate	209.1	197.4	177.3	209.1	177.3
Construction & Development	38.8	38.1	38.6	38.8	38.6
Multifamily Residential Real Estate Nonresidential Real Estate	16.0	17.6	14.7	16.0	14.7
	125.5	120.5	105.2	125.5	105.2
Residential Real Estate	465.0	456.4	415.0	465.0	415.0
Consumer	5.2 0.0	5.5 0.0	5.9 0.0	5.2 0.0	5.9 0.0
Agriculture	U.U	0.0	0.0	0.0	U.U
BANKING PROFILE		_		_	
	Institutions in	Deposits		Asset	
Largest Deposit Markets (from 2007 Summary of Deposits)	Market	(\$ millions)	_	Distribution	Institutions
Boston-Cambridge-Quincy, MA-NH	148	152,455		<\$250 million	62 (35.4% ) 90 (51.4% )
Providence-New Bedford-Fall River, RI-MA	35	36,947		\$250 million to \$1 billion	
Springfield, MA	25	11,618	\$1 bi	\$1 billion to \$10 billion	
Worcester, MA	40	10,060		>\$10 billion	1 (0.6% )
Barnstable Town, MA	13	5,502			
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